



As material for the construction of our building, I pledge the agility of my hands, the ability of my mind, and the integrity of my heart.

## Message From Philadelphia Chapter 145 President

### THE HARD HAT HERALD

Dear Members,

Welcome!

I Hope to find you and your family well.

I appreciate your support for our NAWIC Philadelphia, PA Chapter 145. Without you, our chapter does not exist. I was able to attend the 2015 NAWIC AMEC (Annual Meeting Education Conference) in Nashville, TN on 9/2/15-9/5/15 with your support as well as my employer's.

One of the seminars that I attended was by Coty Fournier, the author of "Inside Commercial Construction's MVPs," which I highly recommend. She opens with, "Been there. Done that. What else you got?" in Chapter One.

Everyone has, if not the same, then similar qualifications. Every company has the same old sales pitch. HR Managers discern which candidates are or have potential to be MVPs in tomorrow's construction industries. What is it then that sets you apart? What is it that can put you on the path to become what she calls an MVP? So it is time for you to look in the mirror and figure out, "What else you got?" "Sell it to the highest bidder." "Then help your company do the same." In my experience, reflecting honestly and asking yourself, "why you do what you do," helps you to figure out what sets you apart and makes you an invaluable asset to the companies you work for.

"The Trailer Ain't the Field" from Chapter Two, will be featured in the December newsletter. The November newsletter will be prepared by our chapter Vice President, Angelina Perryman. My goal is to alternate writing newsletters with her on a monthly basis.

Please be sure to pencil in our upcoming events as highlighted and detailed throughout our newsletter and calendar.

Again thanks a million for your support of NAWIC and Philadelphia Chapter 145.

Have a safe and healthy October. Enjoy the fall.

Sincerely,  
Piljo Yae NAWIC Philadelphia PA Chapter 145 President 2015-2016.

#### PRESIDENT

Piljo Yae

#### VICE PRESIDENT

Angelina Perryman

#### TREASURER

Karen Fisco

#### SECRETARY

Laura Crouse

#### IMMEDIATE PAST-PRESIDENT

Ashley Poglese

#### BOARD MEMBERS

Sherri Nacci  
Amanda Perwien

#### MEMBERSHIP CHAIR

Amanda Perwien

#### MAGIC COMMITTEE CHAIR

Fern Gookin

# In This Issue

- Message from Your President 1
- Board Members 1
- Upcoming Events 2
- Member Spotlight 2
- Meeting Schedule 3
- New Members 3
- Recap of Last Meeting 3
- Calendar 4

MEMBER SPOTLIGHT

## Kelly Ann Shannon

Patriot Industries West, LLC



*“... women have a lot to offer in the construction industry, and we need only be ourselves and let our strengths shine.”*

## Upcoming Events

<http://nawicphl.org/events>

### FISHING TRIP

Saturday, October 17

Come join Chapter 145 for our chapter fundraising event, a fishing trip on the Miss Belmar!

### JOB SITE TOUR- TBD

Wednesday, October 28

Take a tour of an active jobsite in Philadelphia and join members for networking and cocktails afterward.

### NAWIC REGIONAL FALL CONFERENCE

Friday, October 23- Saturday, October 24

Come take part in and meet other chapters' membership at NAWIC's regional conference in Sturbridge, MA!

My name is Kelly Ann Shannon. I am a wife and mother of two children, Aiden and Maggie. My family and I recently returned from a two-year adventure living in the Rocky Mountains of Colorado. I enjoy skiing and snowshoeing, as well as hiking, biking, cooking, and baking. I also love to up-cycle old furniture. My professional background has mainly been as a Registered Nurse, where I spent over 15 years working in Critical Care.

My husband, Jeff, is the Principal of our company, Patriot Industries West, and in March of this year, I joined our business full-time in sales and project coordination. We are in the process of changing our name to Patriot Water Tanks, as we are the only dealer and installer for CorGal water storage tanks in the mid-Atlantic region. I have been a member of NAWIC for about two months and enjoyed my first chapter meeting in September. It is great to meet so many women working in the construction industry in so many different capacities. I see NAWIC being a great resource for me as I learn and grow in my new role in our family business. One thing I have learned already is that women have a lot to offer in the construction industry, and we need only be ourselves and let our strengths shine.



[www.patriotindustrieswest.com](http://www.patriotindustrieswest.com)

## NEW MEMBERS

Welcome to the newest members of NAWIC Philadelphia Chapter 145!

### Jennifer Horn



### Felicia Enuha



[www.NAWICphl.org](http://www.NAWICphl.org)

Please be sure to visit our website for "Upcoming Industry Events" and "Industry Employment Opportunities!"

This newsletter will be posted on our web site under NAWIC Membership.

For those of you who have not yet renewed your membership; as we look forward, we hope and encourage you to renew your membership for the 2015-2016 year. To do this, please visit [www.nawic.org](http://www.nawic.org).

## Up Coming Meeting Schedule

### OCT. 28, 2015 MEETING

This meeting will be our general membership meeting and will feature a jobsite tour as well as a networking and cocktail hour. Venues to be determined soon.

### NOV. 18, 2015 MEETING

Join us for a round table discussion and dinner as we talk about NAWIC MAGIC with Youth Build- Baltimore Chapter Rep and Chicago Chapter Rep and Exelon/PECO at a venue sponsored by GBCA at the GBCA training room.

### DEC.02, 2015 MEETING

Be sure to join Chapter 145 for their annual Christmas party and networking event. More details will follow!



## September Installation Meeting Recap

On September 16, at Chapter 145's annual installation dinner, the new board members were instated for the 2015-2016 year.

It featured Emily Bittenbender as the guest speaker. As always, Emily was an impactful speaker, telling the attendees about herself and her career as well as challenges she faces.



# October 2015

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				<b>1-</b> Helen Eck – 1973 Kay Fitzgerald-2014 Mary Gaffney – 2007 Ashley Poglese- 2010 Christine Workman-2008	2	3
		<div style="border: 1px solid black; padding: 5px; color: red;">           Congratulations On Your            Membership Anniversary!         </div>				
4	5 October Newsletter	6	7	8	9	10
11	12	13	14	15	16	<b>17</b> Chapter 145 Fishing Trip
18	19	20	21	22	<b>23</b> NE Regional Fall Conference- Sturbridge, MA	<b>24</b> NE Regional Fall Conference- Sturbridge, MA
25	26	27	<b>28</b> Venue TBD 5:30-6:45 Job Site Tour 7:00-7:30 General Member Meeting 7:35-7:55 PM Board Meeting	29	30	31

Our year starts 10/1/2015 and ends 9/30/2016